

# **Medical Tourism in Jordan**

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# Middle East

# الشرق الأوسط



Map Symbology :

- Capital City
- Disputed Border

Map Scale



مقياس الخريطة

رموز الخريطة :

- عاصمة
- تنازع حدود



Irbid

Salt

Az Zarqa

★ Amman

Ma'daba

Al Karak

Petra

Ma'an

Al Aqabah

Ar Ruwayshid  
*Syrian  
Desert*

Azraq

**JORDAN**

*Ard As  
Sawwan  
DESERT*

**The main objective of this paper is to overview the current situation of Jordan medical tourism, and the main reason behind this paper is the significance and contribution of medical tourism to the national economy.**

# National Policy

Health policy based on national policy which depends on promotion of investment in all fields including the health field through:

1. Simplification of procedures.
2. Providing facilities for investors:
  - a. Information
  - b. Technical support.

# Features of Medical Field

4. Competition of prices.
5. Availability of high quality health institutions.

For the above features the government of Jordan adopts a clear policy to sustain the credits, support and to promote this vital field.

# Health Sectors

1. The private sector pioneered the provision of high quality health care, meanwhile by MOH, RMS, and university health institutions are heading to improve and sustain the excellence of sub specialized health care.
2. Currently there are total of 101 hospital, out of them 58 are private with a total capacity of 11049 beds, out of them 3707 are in the private sector.

## No. of Hospitals and Beds According to Health sectors in Jordan – 2005 / 2006

Year sector	2005			2006		
	No. of Hospitals	No. of Beds	%	No. of Hospitals	No. of Beds	%
MOH	29	3638	36.1	30	4235	38.3
RMS	11	1917	19.0	11	2119	19.2
JUH	1	536	5.3	1	531	4.8
KAH	1	388	3.8	1	457	4.1
Private	56	3600	35.7	58	3707	33.6
<b>Total</b>	<b>98</b>	<b>10079</b>	<b>100.0</b>	<b>101</b>	<b>11049</b>	<b>100.0</b>

MOH : Ministry of Health .

RMS : Royal Medical Services .

KAH : King Abdallah University Hospital .

JUH : Jordan University Hospital .

- The majority of patients seeking specialized services are from Arab countries, in addition to other nationalities.
- These services include cardiology, urology, neurology ophthalmology and cancer treatment.
- The specialized clinics attract the highest percentage of the Arab patients seeking treatment in the Jordanian health care sector.
- The total patients from the year 2000 to 2007 vary from 100.000 – 120.000 patients.

# Private Sector Occupies Over 90% of Total Treated Patients

- **Over 100.000 non – Jordanian Arab patient are treated annually in Jordanian Medical Institutions.**
- **Doctors in the country's highly advanced fields of coronary care kidney, brain and eye surgeries treat up the above number annually.**

# Private Sector Occupies Over 90% of Total Treated Patients

- **Low cost of surgeries, compared with the costs in the US and Europe, has given Jordan's health industry a further competitive edge in the region.**
- **High standard of care provided to thousands of Arab patients who come for treatment has given health sector its reputation in the region.**

# Revenues From Visiting Patients

Its vary yearly from 450 million JD to 500 JD million of year 2000 to year 2007 according to :

- Official industry figures.
- Competition team study.
- Medical tourism directorate.

Most of them:

- Yemenis 30%
- Libyans 20 – 25%
- Sudanese 20%

And other nationalities from Algeria, Tunisia, Iraq Palestine. KSA and Arabian GCC Countries

# Revenues From Visiting Patients

**70% Revenues comes from 35% of inpatients.**

**30% revenues comes from 65% of outpatients.**

# Features of Medical Field

1. Fast growing (grows very fast)
2. Considers one of the main contribution to the National Economy depends on distinguished geographical site of Jordan in the region and the nature of climate.
3. Availability of scientific Qualified persons in all medical fields and subspecialties.

# Why does Jordan attract patients

- The health system performance indicators in Jordan represent a more advance system.
- The physicians to population ratio is much higher than other Arab neighbors countries, 230/100.000

# Why does Jordan attract patients

- Physicians professionals high expertise and qualifications , specialties & subspecialties is one of the main reasons.
- Hospitals well-Equipped and with high technology.
- Hospital beds to population ratio 17/10.000, while in most Arab countries is much lower than Jordan.

# Why does Jordan attract patients

- Doctors fees for most medical procedures and other healthcare services are moderate – cheaper than others as a regional competitor by about 30% less.
- Jordan has medical cooperation protocol with these countries (Algeria, Yemen, Libya and Sudan).

# Government Procedures

- Medical Tourism Directorate has been established to follow up and monitor the health services provided to Arab patients in the hospitals, clinics. Also this Directorate follows the complaints provided against Doctors and hospitals to maintain their rights medically and financially, this is done with full cooperation with Jordanian medical association and Private Hospital association.
- Special (unified) sheet fees for service of medical procedures has been prepared, the hospitals are committed to these prices based on DRG, Package deal.

# Ministry of Health Procedures

- Set up a computerized system inclusive of incoming patient Database.
- Set up Website and E-mail for online information available for medical tourism directorate.
- Ministry of health approved many medical protocols with Arab countries for curative care, also including primary health care, exchange of information and experiences in medical fields.

# Government Procedures

- Ministry of health has set up a national strategy (The national strategy for medical and curative services, Medical Tourism Strategy ) by cooperation with other Health Care providers and the assigned Ministries and Associations.

# Main Objectives of This Strategy

- Sustainability of providing medical health services, maintain its excellence in the future .
- Attract more of the Arab patients to use our advanced medical services.
- Look for other countries in Europe and Africa to treat their patients.
- Promote the investment in medical health sector (hospitals, specialized health centers) based on high level standards in order to maintain, the medical tourism as a medical industry contributed to the national Jordanian economy.

# Future Strategy

- Create awareness through public media embassies outside and international tourism movement to promote Jordan as a supplier of high quality health services.
- Build a strong partnership between private and public health sector based on a national policies.

# Future Strategy

- Establish national health tourism committee aiming at founding a unified sales force and marketing strategy.
- Receive more patients to reach our target of 140,000 patients by year 2010.
- Support the national economy by increasing Revenue from MT to reach our target of 1 billion US \$.
- Cooperate with international concerned organizations .

- Asses the regional countries , medical tourism status.
- Establish regional forum medical tourism.
- Coordinate and network the national health tourism committee at the regional level.

THANK YOU